

## Key figures

Total turnover	2018	2019	Growth (Change 2018/19 in %)
Total turnover (excl. sparkling wine and alcohol tax)	€ 824 m.	€ 1,056 m.	+ 28.2 %
Total turnover (incl. sparkling wine and alcohol tax)	€ 1,032 m.	€ 1,290 m.	+ 25.0 %

Organic Growth	Growth adjusted for consolidation and exchange rate effects
2018	Henkell & Co. (+ 9,3 %), Grupo Freixenet (+4,6 %)
2019	-1,7 %

Turnover by Regions	2018	2019	Growth (in % 2018/19)
DACH	€ 233 m.	€ 301 m.	+ 29.1 %
Western Europe	€ 276 m.	€ 359 m.	+ 30.0 %
Eastern Europe	€ 175 m.	€ 174 m.	- 0.4 %
Americas	€ 111 m.	€ 167 m.	+ 50.7 %
Rest of the World	€ 28 m.	€ 55 m.	+ 92.3 %

Investments	2018	2019	Change (in € Mio. 2018/19)
Investments	€ 33 m.	€ 36 m.	+ € 3 m.

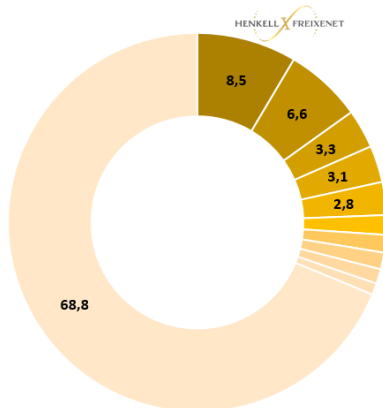


Employees	2018	2019	Change (in % 2018/19)
<b>Total headcount</b>	<b>2,701</b>	<b>3,556</b>	<b>+ 31.7 %</b>
Germany	537	603	+ 12.3 %
Abroad	2,164	2,953	+ 36.5 %

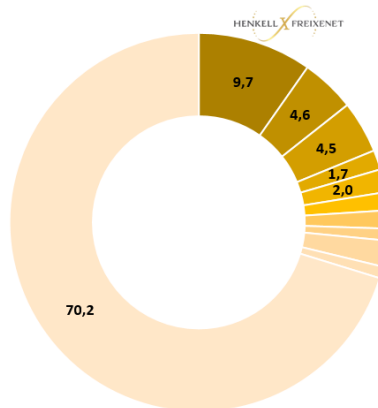
### Global market shares (IWSR):

## HENKELL FREIXENET LEADS THE MARKET IN VOLUME AND VALUE...

MARKET SHARE 2019 IN VOLUME



MARKET SHARE 2019 IN VALUE



Sparkling wine market share 2019 (%) per manufacturer (IWSR)